

# NETWORKING YOUR WAY TO THE JOB OFFER

*with*

**LAKRISHA  
DAVIS**



# WHY BUILD NETWORK?

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- **You get exclusive access into the 'hidden' job market.**

What is the 'hidden' market and why does it exist?

- **You can accelerate your job search significantly.**

Sending out hundreds of applications is NOT the way of job hunting in 2019.

- **In this day and age, it's whom you know that will get you the job, and it's what you know that will keep you the job.**

Companies feel most comfortable hiring 'from within.'!



# WHO MAKES UP THE BEST CANDIDATES FOR A NETWORKING CONNECTION?

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Add subheading

- Industry leaders/experts
- Peers/potential colleagues
- Recruiters and hiring professionals



# NETWORK-BUILDING METHODS

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Add subheading

- Informational interviews
- Attend professional or industry events
- Tap into your primary network





# **MAKING THE CONNECTION**

Finding and approaching networking contacts!

A faint, light-colored geometric pattern, resembling a stylized snowflake or a complex star, is centered in the background of the slide. It is composed of multiple overlapping lines forming a symmetrical, crystalline shape.

# **MANAGING RECRUITER EXPECTATIONS**

What recruiters are looking for... how to manage your expectations... and how to screen for the best recruiters.

# THAT'S A WRAP!



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**ASK A QUESTION**

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**VISIT MY WEBSITE**

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